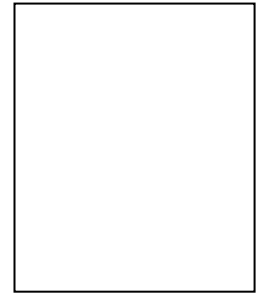


**TRAINING PROGRAMME 2015  
FOR GERMAN MANAGERS IN CHINA**

**Application for the Programme in  
2015**

**Taicang, Wuhu, Jiangmen, Chengdu, Pujiang,  
18.-31. October 2015**



(Please fill in the form in English on your computer)

1 Photo 3x4

1. PERSONAL DATA			
First name		Last name	
Sex (m/f)		Date of birth (Day/Month/Year)	
Marital status		Place of birth and country	
Nationality		Passport number	
Passport date of issue		Passport date of expiry	

2. CONTACT DATA			
Home address incl. federal state			
Home and/or contact telephone numbers <small>(country code + city code + number)</small>		Office telephone and fax numbers	
E-mail			

3. EDUCATION <small>(please begin with your most recent degree/professional qualifications)</small>				
Name of university or college, address	Department	Year of admission	Year of graduation	Degree

4. FOREIGN LANGUAGE SKILLS					
English (please mark)		basic	sufficient	good	fluent
	Understanding				
	Reading				
	Speaking				
	Writing				
Chinese (basic/sufficient/good/ fluent)		Other languages (basic/sufficient/ good/fluent)			

5. WORK EXPERIENCE (please start with your most recent job)			
Address of company	Position	From (month/year)	Until (month/year)
Length of your current employment: since		Position	
Describe briefly your professional responsibilities and duties, and your current position in the organisational scheme (attach an organisation chart of your company on a separate page)			
Number of staff (you are directly responsible for)			

6. ADVANCED TRAINING IN CHINA	
Objectives for your traineeship in China: (Please, be as specific as possible)	

<p>What results would you like to achieve after the training? Describe the actions you plan to implement after the training, e.g.</p> <ul style="list-style-type: none"> <li>- Conditions of the China market</li> <li>- Search of possible partners</li> <li>- Joint projects with the Chinese partners</li> <li>- Export of goods on the China market</li> <li>- Import of the Chinese goods</li> <li>- Creation of joint ventures or manufactures</li> </ul>	
<p>Suggest up to 5 topics for seminars which are most important for you (related to your objectives for the traineeship and results you would like to achieve)</p>	

<b>7. INFORMATION ABOUT YOUR COMPANY</b>	
Full Name of company and address incl. federal state	
Contact telephone number <small>(country code + city code + number)</small>	
Fax and E-mail	
Website	
Name of CEO	
Tel. / fax of CEO	
Form of ownership	<input type="checkbox"/> private company <input type="checkbox"/> joint stock company <input type="checkbox"/> holding <input type="checkbox"/> joint venture  Other, please specify
Year of foundation	
Annual turnover <small>(approximately in €)</small>	
Number of employees	In your company In your department / division

Industrial sector	<p><b>Manufacturing</b></p> <p><input type="checkbox"/> Mining</p> <p><input type="checkbox"/> Energy generation and distribution</p> <p><input type="checkbox"/> Construction</p> <p><input type="checkbox"/> Machine-building</p> <p><input type="checkbox"/> IT</p> <p><input type="checkbox"/> Food Processing</p> <p><input type="checkbox"/> Other (please indicate):</p> <p><b>Services</b></p> <p><input type="checkbox"/> Trade/Commerce</p> <p><input type="checkbox"/> Finance</p> <p><input type="checkbox"/> Tourism</p> <p><input type="checkbox"/> Transportation</p> <p><input type="checkbox"/> Telecommunications</p> <p><input type="checkbox"/> Consulting</p> <p><input type="checkbox"/> Other (please indicate)</p>
Main products/services and their percentage of the annual output	Please indicate:
Do you already have a Chinese business partner ?	<input type="checkbox"/> yes <input type="checkbox"/> no
Specify the profile of Chinese companies you would like to establish contacts with; e.g. branches/services; main products/ main services (or attach on a separate sheet)	

<b>8. ADDITIONAL INFORMATION</b>	
Former stays in China: Please indicate: - nature of stay (e.g. training programme, language course, business, other) - duration / date	

How did you find out about the Training programme in China?	
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Please attach:

a letter of recommendation from your CEO

**a company profile (one page)**

and a company brochure if possible

Candidate's Signature \_\_\_\_\_ Date \_\_\_\_\_

CEO Signature \_\_\_\_\_ Date \_\_\_\_\_

**Bitte speichern Sie das ausgefüllte Formular und senden Sie die PDF-Datei per E-Mail an [andrea.eles@giz.de](mailto:andrea.eles@giz.de). Schicken Sie uns das unterschriebene, ausgedruckte Formular bitte per Post zu oder bringen Sie es zum Vorbereitungsseminar mit.**